Pittsburgh, Pennsylvania

Consolidated Financial Statements and Supplemental Financial Information For the years ended June 30, 2014 and 2013

and Independent Auditors' Report Thereon

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Trustees Chatham University Pittsburgh, Pennsylvania

#### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Chatham University (University), which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the University as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



#### **Other Matters**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 27, 2014, 2014, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

Schneider Downs & Co., Unc.

Pittsburgh, Pennsylvania October 27, 2014

# CHATHAM UNIVERSITY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

|   |    | Ju           | 0  |   |
|---|----|--------------|----|---|
|   |    | 2014         |    | 2013                                    |
| ASSETS  |    |              |    |   |
| Cash and cash equivalents                                     | \$ | 3,688,114    | \$ | 9,716,596                               |
| Cash and cash equivalents held for debt service payments      | Ψ  | 2,559,375    | Ψ  | 2,559,375                               |
| Cash and cash equivalents held for debt service payments      |    | 6,247,489    |    | 12,275,971                              |
| Student accounts receivable (net of allowance of \$1,468,000  |    | 0,217,109    |    | 12,273,571                              |
| and \$1,226,000 as June 30, 2014 and 2013, respectively)      |    | 989,669      |    | 912,047                                 |
| Other receivables   |    | 3,350,993    |    | 1,128,621                               |
| Prepaid expenses and other assets                             |    | 348,165      |    | 183,893                                 |
| Contributions receivable, net                                 |    | 4,967,147    |    | 6,445,459                               |
| Loans receivable (net of allowance of \$268,000 and \$259,000 |    |              |    |   |
| as of June 30, 2014 and 2013, respectively)                   |    | 750,938      |    | 841,413                                 |
| Deferred compensation deposits                                |    | 779,608      |    | 835,494                                 |
| Investments   |    | 84,726,717   |    | 63,349,605                              |
| Assets held in trust by others                                |    | 4,349,393    |    | 3,888,276                               |
|   |    | 106,510,119  |    | 89,860,779                              |
| PROPERTY, PLANT AND EQUIPMENT                                 |    |              |    |   |
| Land  |    | 9,853,427    |    | 9,853,427                               |
| Buildings and improvements                                    |    | 122,532,312  |    | 106,103,199                             |
| Equipment, furniture and vehicles                             |    | 22,480,922   |    | 21,626,085                              |
| Building under capital lease                                  |    | 3,144,406    |    | 3,144,406                               |
|   |    | 158,011,067  |    | 140,727,117                             |
| Less - Accumulated depreciation                               |    | (61,492,093) |    | (56,785,466)                            |
|   |    | 96,518,974   |    | 83,941,651                              |
| Construction-in-progress                                      |    | 7,320,825    |    | 11,549,594                              |
|   |    | 103,839,799  |    | 95,491,245                              |
| DEFERRED BOND FINANCING COSTS, net                            |    | 505,770      |    | 496,744                                 |
| Total Assets  | \$ | 210,855,688  | \$ | 185,848,768                             |
| LIABILITIES AND NET ASSETS                                    |    |              |    |   |
| LIABILITIES   |    |              |    |   |
| Accounts payable  | \$ | 2,658,595    | \$ | 4,269,236                               |
| Accrued liabilities and other                                 | _  | 4,005,448    | _  | 3,738,145                               |
| Student deposits and deferred revenues                        |    | 5,182,080    |    | 4,853,468                               |
| Capital lease obligations                                     |    | 4,001,198    |    | 4,011,550                               |
| Bonds and notes payable                                       |    | 54,154,028   |    | 55,570,402                              |
| Advances from federal government for student loans            |    | 1,511,474    |    | 1,511,474                               |
| Total Liabilities   |    | 71,512,823   |    | 73,954,275                              |
| NET ASSETS  |    | . ,- ,       |    | , |
| Unrestricted:   |    |              |    |   |
| Designated for endowment                                      |    | 17,873,276   |    | 18,559,972                              |
| Undesignated  |    | 30,386,616   |    | 14,265,198                              |
| Temporarily restricted  |    | 32,514,919   |    | 36,689,584                              |
| Permanently restricted  |    | 58,568,054   |    | 42,379,739                              |
| •   |    |              |    |   |
| Total Net Assets  | _  | 139,342,865  |    | 111,894,493                             |
| Total Liabilities And Net Assets                              | \$ | 210,855,688  | \$ | 185,848,768                             |

See notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2014 AND 2013

|  |    | 2014                    |                        |    |                           |             |  |  |  |
|--|----|-------------------------|------------------------|----|---------------------------|-------------|--|--|--|
|  |    |                         |                        |    |                           |             |  |  |  |
|  |    | Unrestricted            | Temporarily Restricted |    | Permanently<br>Restricted | Total       |  |  |  |
| REVENUES AND OTHER ADDITIONS                 |    |                         |                        |    |                           |             |  |  |  |
| Tuition and fees                             | \$ | 46,311,050 \$           | _                      | \$ | - \$                      | 46,311,050  |  |  |  |
| Scholarships                                 | Ψ  | (8,847,666)             | -                      | Ψ  | -                         | (8,847,666) |  |  |  |
| 24.0.ms.mps                                  |    | 37,463,384              |                        |    |                           | 37,463,384  |  |  |  |
| Auxiliary enterprises revenues               |    | 8,210,031               | _                      |    | _                         | 8,210,031   |  |  |  |
| Federal and state grants and contracts       |    | 119,970                 | 3,549,004              |    | _                         | 3,668,974   |  |  |  |
| Private gifts and grants                     |    | 854,461                 | 2,311,416              |    | 15,727,198                | 18,893,075  |  |  |  |
| Interest on student loans receivable         |    | 598                     | 43,156                 |    | -                         | 43,754      |  |  |  |
| Investment income, net of investment expense |    |                         | -,                     |    |                           | - 4         |  |  |  |
| of \$81,000 and \$70,000, respectively       |    | 333,361                 | 633,470                |    | -                         | 966,831     |  |  |  |
| Net unrealized and realized gains            |    | ,                       | ,                      |    |                           | ,           |  |  |  |
| on investments                               |    | 2,056,514               | 8,498,464              |    | 461,117                   | 11,016,095  |  |  |  |
| Total Revenues And Other Additions           |    | 49,038,319              | 15,035,510             |    | 16,188,315                | 80,262,144  |  |  |  |
| MET ACCETC DELEACED EDOM DECEDICATIONS.      |    |                         |                        |    |                           |             |  |  |  |
| NET ASSETS RELEASED FROM RESTRICTIONS:       |    | 2 214 060               | (3,214,060)            |    |                           |             |  |  |  |
| Operations Copital                           |    | 3,214,060<br>15,996,115 | . , , ,                |    | -                         | -           |  |  |  |
| Capital                                      |    | 13,990,113              | (15,996,115)           |    | <del>-</del>              |             |  |  |  |
| Total Revenues And Other Additions And       |    |                         |                        |    |                           |             |  |  |  |
| Net Assets Released From Restrictions        |    | 68,248,494              | (4,174,665)            |    | 16,188,315                | 80,262,144  |  |  |  |
|  |    |                         | , , , ,                |    |                           |             |  |  |  |
| EXPENSES AND OTHER DEDUCTIONS                |    |                         |                        |    |                           |             |  |  |  |
| Educational and student services:            |    |                         |                        |    |                           |             |  |  |  |
| Instruction                                  |    | 18,341,704              | -                      |    | -                         | 18,341,704  |  |  |  |
| Library                                      |    | 1,690,042               | -                      |    | -                         | 1,690,042   |  |  |  |
| Student services                             |    | 11,805,604              | -                      |    | -                         | 11,805,604  |  |  |  |
| Public service                               |    | 1,042,499               |                        |    |                           | 1,042,499   |  |  |  |
| Total Education And Student Services         |    | 32,879,849              | _                      |    | _                         | 32,879,849  |  |  |  |
| Administrative and general                   |    | 15,096,531              | _                      |    | _                         | 15,096,531  |  |  |  |
| Auxiliary enterprises expenses               |    | 4,837,392               | _                      |    | _                         | 4,837,392   |  |  |  |
| Adamaty enterprises expenses                 |    | 4,037,372               |                        |    |                           | 4,037,372   |  |  |  |
| Total Expenses And Other Deductions          |    | 52,813,772              |                        |    |                           | 52,813,772  |  |  |  |
| Changes In Net Assets                        |    | 15,434,722              | (4,174,665)            |    | 16,188,315                | 27,448,372  |  |  |  |
| NET ASSETS                                   |    |                         |                        |    |                           |             |  |  |  |
| Beginning of year                            |    | 32,825,170              | 36,689,584             |    | 42,379,739                | 111,894,493 |  |  |  |
| End of year                                  | \$ | 48,259,892 \$           | 32,514,919             | \$ | 58,568,054 \$             | 139,342,865 |  |  |  |

|    |                                       | 20          | 13 |             |    |                                       |
|----|---------------------------------------|-------------|----|-------------|----|---------------------------------------|
|    |                                       | Temporarily |    | Permanently |    |                                       |
|    | Unrestricted                          | Restricted  |    | Restricted  |    | Total                                 |
|    |                                       |             |    |             | -  |                                       |
|    |                                       |             |    |             |    |                                       |
| \$ | 45,765,775 \$                         | -           | \$ | -           | \$ | 45,765,775                            |
|    | (9,591,454)                           | -           |    | -           |    | (9,591,454)                           |
|    | 36,174,321                            | _           |    | -           | •  | 36,174,321                            |
|    | 7,984,517                             | -           |    | -           |    | 7,984,517                             |
|    | 131,642                               | 874,904     |    | -           |    | 1,006,546                             |
|    | 652,794                               | 15,375,162  |    | 580,471     |    | 16,608,427                            |
|    | 218                                   | 33,545      |    | -           |    | 33,763                                |
|    |                                       | •           |    |             |    | ,                                     |
|    | 421,260                               | 646,913     |    | -           |    | 1,068,173                             |
|    | ,                                     | ,           |    |             |    |                                       |
|    | 834,402                               | 4,592,235   |    | 223,868     | _  | 5,650,505                             |
|    |                                       |             |    |             |    |                                       |
|    | 46,199,154                            | 21,522,759  |    | 804,339     |    | 68,526,252                            |
|    |                                       |             |    |             |    |                                       |
|    | 2.252.012                             | (2.252.012) |    |             |    |                                       |
|    | 3,253,012                             | (3,253,012) |    | -           |    | -                                     |
|    |                                       |             |    |             | -  |                                       |
|    |                                       |             |    |             |    |                                       |
|    | 49,452,166                            | 18,269,747  |    | 804,339     |    | 68,526,252                            |
|    | 47,432,100                            | 10,207,747  |    | 004,557     |    | 00,320,232                            |
|    |                                       |             |    |             |    |                                       |
|    |                                       |             |    |             |    |                                       |
|    | 17,587,796                            | _           |    | -           |    | 17,587,796                            |
|    | 1,712,909                             | _           |    | _           |    | 1,712,909                             |
|    | 11,341,674                            | _           |    | _           |    | 11,341,674                            |
|    | 936,386                               | _           |    | _           |    | 936,386                               |
|    | 700,000                               |             |    |             | -  | , , , , , , , , , , , , , , , , , , , |
|    | 31,578,765                            | -           |    | -           |    | 31,578,765                            |
|    | 13,123,331                            | -           |    | -           |    | 13,123,331                            |
|    | 4,960,178                             | _           |    | _           |    | 4,960,178                             |
|    |                                       | -           |    |             | -  |                                       |
|    | 49,662,274                            |             |    |             | •  | 49,662,274                            |
|    | (210100)                              |             |    |             |    |                                       |
|    | (210,108)                             | 18,269,747  |    | 804,339     |    | 18,863,978                            |
|    |                                       |             |    |             |    |                                       |
|    | 22 025 279                            | 10 410 027  |    | 41 575 400  |    | 02 020 515                            |
|    | 33,035,278                            | 18,419,837  |    | 41,575,400  | -  | 93,030,515                            |
| \$ | 32,825,170 \$                         | 36,689,584  | \$ | 42,379,739  | \$ | 111,894,493                           |
| Ψ  | υ υ υ υ υ υ υ υ υ υ υ υ υ υ υ υ υ υ υ | 30,007,501  | Ψ  | 12,017,107  | Ψ  | -11,071,173                           |

See notes to consolidated financial statements.

### <u>CHATHAM UNIVERSITY</u>

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2014 AND 2013

|   |    | 2014          | 2013        |
|---|----|---------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                            |    |               |             |
| Changes in net assets   | \$ | 27,448,372 \$ | 18,863,978  |
| Adjustments to reconcile changes in net assets to net           | Ψ  | 27,110,572 \$ | 10,000,770  |
| cash provided by operating activities:                          |    |               |             |
| Depreciation and amortization                                   |    | 4,635,672     | 4,119,168   |
| Net unrealized and realized gains on investments                |    | (10,554,978)  | (5,426,637) |
| Change in value of assets held in trust by others               |    | (461,117)     | (223,868)   |
| Contributions restricted for long-term investments              |    | (15,727,198)  | (580,471)   |
| Changes in assets and liabilities:                              |    | (10,727,170)  | (000,171)   |
| Student accounts receivable, net                                |    | (77,622)      | 426,812     |
| Contributions receivable  |    | 1,478,312     | (3,470,131) |
| Other receivables   |    | (2,222,372)   | (797,923)   |
| Prepaid expenses and other assets                               |    | (164,272)     | 55,137      |
| Loans receivable  |    | 90,475        | 44,808      |
| Deferred compensation deposits                                  |    | 55,886        | (207,014)   |
| Accounts payable and accrued liabilities and other              |    | (1,334,043)   | 2,527,214   |
| Student deposits and deferred revenues                          |    | 328,612       | 439,207     |
| Net Cash Provided By Operating Activities                       |    | 3,495,727     | 15,770,280  |
| CASH FLOWS FROM INVESTING ACTIVITIES                            |    |               |             |
| Construction or acquisition of property, plant and              |    |               |             |
| equipment, net of construction payables                         |    | (12,466,475)  | (8,570,706) |
| Proceeds from sale of investments                               |    | 387,771       | 3,277,892   |
| Purchase of investments   |    | (11,209,905)  | (2,333,654) |
| Net Cash Used In Investing Activities                           |    | (23,288,609)  | (7,626,468) |
| CASH FLOWS FROM FINANCING ACTIVITIES                            |    |               |             |
| Proceeds from contributions restricted for long-term investment |    | 15,727,198    | 580,471     |
| Proceeds from issuance of debt                                  |    | 35,598        | -           |
| Payments on long-term debt                                      |    | (1,376,784)   | (1,391,162) |
| Payments on capital lease obligations                           |    | (621,612)     | (314,010)   |
| Net Cash Provided By (Used In) Financing Activities             |    | 13,764,400    | (1,124,701) |
| Net (Decrease) Increase In Cash And Cash Equivalents            |    | (6,028,482)   | 7,019,111   |
| CASH AND CASH EQUIVALENTS                                       |    |               |             |
| Beginning of year   |    | 12,275,971    | 5,256,860   |
| End of year   | \$ | 6,247,489 \$  | 12,275,971  |

See notes to consolidated financial statements.

|  | _    | 2014         | 2013      |  |  |  |  |  |  |  |
|--|------|--------------|-----------|--|--|--|--|--|--|--|
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION Cash paid during the year for interest | \$ _ | 2,728,140 \$ | 2,871,453 |  |  |  |  |  |  |  |
| SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES                      |      |              |           |  |  |  |  |  |  |  |
| Capital lease obligations incurred for purchases of equipment                            | \$   | 611,260 \$   | 417,222   |  |  |  |  |  |  |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Chatham University is a nonprofit educational institution organized under the laws of Pennsylvania.

On October 1, 2013, Chatham University established Chatham Investments LLC as a wholly owned subsidiary. Chatham Investments LLC committed to contribute capital for a 1% ownership interest in a joint venture, Eden Hall Solar, LLC. The joint venture is responsible to invest, construct, operate and manage renewable energy systems and other sustainable property at the Eden Hall Campus. In addition, the University executed a lease agreement with Eden Hall Solar, LLC whereby Eden Hall Solar, LLC will lease University property to install an electricity grid-connected photovoltaic power plant, which will be located on the Eden Hall Campus. The term of the lease shall expire on January 1, 2020 with annual rent payments of \$1.00. Finally, the University executed a power purchase agreement with Eden Hall Solar, LLC to purchase all actual net electrical energy generated by the power plant for a term commencing October 1, 2013 and expiring December 31, 2019. There are no minimum purchase commitments within the power purchase agreement.

The consolidated financial statements include the financial position and results of operations of Chatham University and Chatham Investments LLC and are hereinafter referred to as the "University." All material intercompany transactions have been eliminated in consolidation. At June 30, 2014, the University has an outstanding receivable of approximately \$328,000 due from Eden Hall Solar, LLC, which is included within other receivables in the accompanying consolidated statement of financial position.

A summary of significant accounting policies consistently applied by management in the preparation of the accompanying consolidated financial statements follows:

Basis of Accounting - The consolidated financial statements of the University are prepared using the accrual method of accounting in accordance with GAAP.

Use of Estimates - The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Net Assets - The University classifies and reports net assets, revenues and expenses, and gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the University and changes therein are classified and reported as follows:

Unrestricted Net Assets - Net assets that are not subject to donor-imposed stipulations, including contractual obligations imposed by federal, state and local governmental agencies.

Temporarily Restricted Net Assets - Net assets that are subject to donor-imposed or legal restrictions that may or will be met either by actions of the University and/or the passage of time.

Permanently Restricted Net Assets - Net assets that are subject to donor-imposed restrictions that they be maintained permanently by the University. Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions on net assets are reported as reclassifications to unrestricted net assets.

Expiration of Donor-Imposed Restrictions - The University follows the policy of reporting donor-imposed restricted contributions and endowment income whose restrictions are met in the same fiscal year as received as temporarily restricted support and then released. It is also the University's policy to account for donated long-lived assets, and those acquired with gifts of cash restricted for such acquisitions, as unrestricted assets when placed in service.

Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of the temporarily restricted net asset class, and a reclassification to unrestricted net assets is made to reflect the satisfaction or expiration of such restrictions.

Cash and Cash Equivalents - For purposes of the consolidated statements of cash flows, the University considers all cash balances and short-term highly liquid investments with original maturities of three months or less to be cash equivalents. The University maintains at various financial institutions, cash and cash equivalents that may exceed federally insured amounts at times.

Student Accounts Receivable - Student accounts receivable are reported at their outstanding principal balance adjusted for any charge-offs and net of the allowance for doubtful accounts. Management's periodic evaluation of the adequacy of the allowance is based on the University's experience, adverse conditions that might affect the borrower's ability to pay, and current economic conditions.

Contributions Receivable - Contributions receivable are recorded as revenue when an unconditional promise to give is received. These amounts, less an appropriate allowance for uncollectible amounts, are recorded at their estimated fair value as determined by the present value of estimated future cash flows. The discount on these amounts is computed using an appropriate discount rate commensurate with the risks involved. The discount rate used in 2014 and 2013 for new contributions was 4.00%. Amortization of the discount is included in contribution revenue, in accordance with donor-imposed restrictions, if any. An allowance for uncollectible contributions receivable is provided based upon management's judgment, including such factors as past collection experience, missed payments or modification of payment terms, and creditworthiness of the donor.

Investments - Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value, with realized and unrealized gains and losses included in the statement of activities. Investments received by gift are recorded at fair value on the date of donation. Investment securities, in general, are exposed to various risks such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, changes in values of investment securities will occur in the near term, and it is reasonably possible that such changes could materially affect the amounts reported in the consolidated statements of financial position.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments for which there is no ready market are valued at fair value as estimated by management. In estimating fair value, management takes into consideration valuations reported to the University by the investment partnerships, the nature of the investments, current market conditions and other factors that the University considers relevant. The University's interests in limited partnerships such as private equity, hedge funds, and real estate funds are generally reported at the University's ownership interests in the funds reported by the fund managers, unless it is probable that all or a portion of the investment will be sold for an amount different from the estimated fair value. As of June 30, 2014 and 2013, the University had no plans to sell investments at amounts different from the estimated fair value of investments in limited partnerships. Because of inherent uncertainty of valuation in the absence of readily ascertainable market values, the estimated values of those investments may differ from the values that would have been used had a ready market existed for such investments or if the investments were realized, and the differences could be material. Such investments are, by their nature, generally considered to be long-term investments and are not intended to be liquidated on a short-term basis.

Interest and dividends from investments are included in investment income and are recognized when earned. Realized gains and losses on the sale of securities are recognized using the specific identification method at the time of the sale or redemption.

Assets Held in Trust by Others - The University has certain assets that consist of charitable gift annuities and unitrusts in the form of trusts held by a third party. For annuities and unitrusts, assets are invested and payments are made in accordance with the respective agreements. Revenue is recognized at the date the agreement is established, net of the liability for the present value of the estimated future payments.

For trusts held by a third party, the University has the irrevocable right, under the terms of the trust, to receive the income earned on the trust assets held in perpetuity but never receives the assets held in the trust. Assets are recorded at the fair value unless facts indicate that the fair value of the beneficial interest differs from the fair value of the assets contributed. Contribution revenue for the perpetual trusts held by third parties is recognized when the University is notified of the trust's existence or the date on which the trust becomes irrevocable.

Property, Plant and Equipment - Property, plant and equipment are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The University capitalizes interest expense on the construction of assets to the extent of borrowings related to the construction. There was no capitalized interest for the years ended June 30, 2014 and 2013. Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets, which are 20 to 40 years for buildings and improvements; 7 years for equipment and furniture; and 4 years for vehicles. Gifts of long-lived assets are recorded as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. The University releases temporarily restricted contributions for asset acquisitions when the asset is placed into service.

The University reviews the carrying amount of property, plant and equipment for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Recoverability of long-lived assets is measured by a comparison of the carrying amount of an asset to future net undiscounted flows expected to be generated by the asset. If these comparisons indicate that an asset is not recoverable, the impairment loss recognized is the amount by which the carrying amount of the asset exceeds the related estimated fair value. A fair value determination is made based upon undiscounted cash flows, appraisals and comparable sales of similar property. Based upon management's analysis, there were no impairment losses recorded for the years ended June 30, 2014 and 2013.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Collections - The University's collections include paintings, prints, photographs, sculptures, drawings and watercolors, and decorative arts. These items are held for educational, research and scientific purposes. Each of the items is cataloged, preserved and cared for, and activities verifying their existence and assessing their condition are performed continuously. Purchases of collection items are recorded as operating expenditures in the year in which the items are acquired. Contributed collection items are not reflected in the consolidated financial statements.

Student Deposits and Deferred Revenues - At June 30, 2014 and 2013, student deposits and deferred revenues includes student deposits, deferred rental payments, deferred tuition payments, and deferred summer camp payments. The University recognizes revenue to the extent that the services are incurred.

Advances from Federal Government for Student Loans - Advances from the federal government under the Federal Perkins Loan program are distributable to the federal government upon termination of the program, and thus, are reflected as a liability on the statement of financial position.

Self-Insured Liabilities - The University is self-insured for health insurance benefits. An individual stoploss policy provides protection to the University for individual claims that exceed \$75,000 per claim and an aggregate stop-loss policy provides protection to the University for aggregate claims under the plan exceeding approximately \$2.2 million based on current enrollment in the plan. The University accrues an estimate for claims incurred but not reported during the year.

Fair Value Measurements - The University follows the Codification topic Fair Value Measurement and Disclosures, which establishes a framework for measuring fair value and expands disclosures related to fair value measurements. The University has applied the provisions of the Fair Value Measurements and Disclosures topic to its recurring measurements (See Note 3.)

Deferred Bond Financing Costs - Deferred bond financing costs represent the cost of issuing the variable rate demand bonds and are amortized over the life of the bonds using a method that approximates the interest method.

Subsequent Events - The administration of the University has evaluated subsequent events through October 27, 2014, the date on which the consolidated financial statements were available to be issued.

# $\frac{\text{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS}}{\text{JUNE 30, 2014 AND 2013}}$

#### NOTE 2 - INVESTMENTS

Investments stated at fair value as of June 30 consist of the following:

|                             | _  | 2014       | _  | 2013       |
|-----------------------------|----|------------|----|------------|
|                             |    |            |    |            |
| Cash and cash equivalents   | \$ | 2,066,091  | \$ | 929,128    |
| Fixed income                |    | 7,889,043  |    | 3,329,810  |
| Equities                    |    | 6,716,014  |    | 5,320,852  |
| Commingled funds            |    | 21,525,441 |    | 17,285,931 |
| International funds         |    | 11,200,794 |    | 8,070,095  |
| Hedge funds                 |    | 12,796,480 |    | 11,380,443 |
| Limited partnerships        |    | 16,489,933 |    | 12,904,092 |
| Commodity mutual fund       |    | 3,092,109  |    | 1,437,778  |
| Real estate investment fund |    | 2,950,812  |    | 2,691,476  |
|                             | _  |            |    |            |
|                             | \$ | 84,726,717 | \$ | 63,349,605 |

As of June 30, 2014, the University has outstanding commitments to fund partnership investments with additional capital of approximately \$4,055,000.

Investments at June 30 are composed of the following:

|                                    | 2014                        | _  | 2013                  |
|------------------------------------|-----------------------------|----|-----------------------|
| Endowment Annuity trust agreements | \$<br>84,389,716<br>337,001 | \$ | 62,890,255<br>459,350 |
|                                    | \$<br>84,726,717            | \$ | 63,349,605            |

The investment return, net of investment expenses, for June 30 is summarized in the following schedule:

|                              |    | 2014       |     | 2013      |
|------------------------------|----|------------|-----|-----------|
| Distillands and interest     | Ф  | 066 021    | ¢.  | 1 060 172 |
| Dividends and interest       | \$ | 966,831    | \$  | 1,068,173 |
| Net realized gain            |    | 102,492    |     | 168,752   |
| Net unrealized gain          |    | 10,452,486 |     | 5,257,885 |
| Net unrealized gain on asset |    |            |     |           |
| held in trust for others     |    | 461,117    | _   | 223,868   |
|                              |    |            |     |           |
|                              | \$ | 11,982,926 | \$_ | 6,718,678 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 3 - FAIR VALUE MEASUREMENT

The University follows the Codification topic Fair Value Measurement and Disclosures, which defines fair value, establishes a framework for its measurement and expands disclosures about fair value measurement.

The Fair Value Measurement and Disclosures topic defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The topic requires disclosures that categorize assets and liabilities measured at fair value into three different levels, depending on the assumptions used in the valuation. Level 1 provides the most reliable measure of fair value, while Level 3 generally requires significant administration judgment. Financial assets and liabilities are classified in their entirety based on the lowest level of input significant to the fair value measurement. The Fair Value Measurement hierarchy is defined as follows:

Level 1 - Valuations are based on unadjusted quoted prices in an active market for identical assets or liabilities.

Level 2 - Valuations are based on quoted prices for similar assets or liabilities in active markets, or quoted prices in markets that are not active for which significant inputs are observable, either directly or indirectly.

Level 3 - Valuations are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Inputs reflect the administration's best estimate of what market participants would use in valuing the asset or liability at the measurement date.

The University's financial instruments consist primarily of cash and cash equivalents, student accounts receivable, contributions receivable, loans receivable, investments, assets held in trust by others, accounts payable, notes payable and bonds payable. The carrying amount of cash and cash equivalents, student accounts receivable, contributions receivable, loans receivable and accounts payable approximate their fair value due to the short-term nature of such financial instruments. The carrying amount of notes payable approximates fair value due to the interest rates on the notes compared to the current credit market.

Set forth by level and within the fair value hierarchy, the University's investments at fair value as of June 30 are as follows:

|                                 | 2014             |    |            |    |            |    |            |
|---------------------------------|------------------|----|------------|----|------------|----|------------|
|                                 | Level 1          | _  | Level 2    |    | Level 3    |    | Total      |
| Cash and cash equivalents       | \$<br>2,066,091  | \$ | -          | \$ | -          | \$ | 2,066,091  |
| Fixed income                    | 7,889,043        |    | -          |    | -          |    | 7,889,043  |
| Equities                        | 6,716,014        |    | -          |    | -          |    | 6,716,014  |
| Commingled funds                | -                |    | 21,525,441 |    | -          |    | 21,525,441 |
| International funds             | 11,200,794       |    | -          |    | -          |    | 11,200,794 |
| Hedge funds                     | -                |    | -          |    | 12,796,480 |    | 12,796,480 |
| Limited partnerships            | -                |    | -          |    | 16,489,933 |    | 16,489,933 |
| Commodity mutual fund           | 3,092,109        |    | -          |    | -          |    | 3,092,109  |
| Real estate investment fund     | -                |    | -          |    | 2,950,812  |    | 2,950,812  |
| Assets held in trust by others  |                  | _  | 4,349,393  |    | -          |    | 4,349,393  |
| Total fair value of investments | \$<br>30,964,051 | \$ | 25,874,834 | \$ | 32,237,225 | \$ | 89,076,110 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

NOTE 3 - FAIR VALUE MEASUREMENTS (Continued)

|                                 |    | 2013       |    |            |    |            |    |            |  |
|---------------------------------|----|------------|----|------------|----|------------|----|------------|--|
|                                 | -  | Level 1    | _  | Level 2    |    | Level 3    |    | Total      |  |
| Cash and cash equivalents       | \$ | 929,128    | \$ | -          | \$ | -          | \$ | 929,128    |  |
| Fixed income                    |    | 3,329,810  |    | -          |    | -          |    | 3,329,810  |  |
| Equities                        |    | 5,320,852  |    | -          |    | -          |    | 5,320,852  |  |
| Commingled funds                |    | -          |    | 17,285,931 |    | -          |    | 17,285,931 |  |
| International funds             |    | 8,070,095  |    | -          |    | -          |    | 8,070,095  |  |
| Hedge funds                     |    | -          |    | -          |    | 11,380,443 |    | 11,380,443 |  |
| Limited partnerships            |    | -          |    | -          |    | 12,904,092 |    | 12,904,092 |  |
| Commodities                     |    | 1,437,778  |    | -          |    | -          |    | 1,437,778  |  |
| Real estate investment fund     |    | -          |    | -          |    | 2,691,476  |    | 2,691,476  |  |
| Assets held in trust by others  | -  | -          | _  | 3,888,276  | _  | -          |    | 3,888,276  |  |
| Total fair value of investments | \$ | 19,087,663 | \$ | 21,174,207 | \$ | 26,976,011 | \$ | 67,237,881 |  |

The valuation of the University's investments in limited partnerships requires significant judgment due to the absence of quoted market prices, inherent lack of liquidity, heavy reliance on Level 3 inputs, and the long-term nature of such investments. Limited partnership investments are valued initially at their transaction value, and subsequently adjusted to reflect expected exit values at the measurement date by utilizing assumptions that market participants would normally use to estimate a fair market value. These valuation adjustments include, but are not limited to, material changes in an organization's operations and or financial performance, subsequent or anticipated rounds of equity financings, specific rights or terms associated with the investment (e.g., conversion features, liquidation preferences or restrictions), expected exit timing and strategy, industry valuations or comparable public companies, changes in economic conditions, and changes in legal or regulatory environments.

The changes in investments measured at fair value for which the University has used Level 3 inputs to determine fair value for the years ended June 30, 2014 and 2013 are as follows:

|                              | <del>-</del> | Hedge<br>Funds | <br>Limited Partnerships | _  | Real Estate<br>Investment Fund | · - | Total       |
|------------------------------|--------------|----------------|--------------------------|----|--------------------------------|-----|-------------|
| Balance, June 30, 2012       | \$           | 9,506,917      | \$<br>12,262,649         | \$ | 2,434,696                      | \$  | 24,204,262  |
| Capital calls                |              | 6,000,060      | 1,054,557                |    | -                              |     | 7,054,617   |
| Proceeds from distributions  |              | (5,194,855)    | (1,381,828)              |    | -                              |     | (6,576,683) |
| Realized gain                |              | 284,327        | -                        |    | 97,284                         |     | 381,611     |
| Unrealized appreciation, net | _            | 783,994        | <br>968,714              | _  | 159,496                        |     | 1,912,204   |
| Balance, June 30, 2013       |              | 11,380,443     | 12,904,092               |    | 2,691,476                      |     | 26,976,011  |
| Capital calls                |              | -              | 44,621                   |    | -                              |     | 44,621      |
| Contribution from donor      |              | -              | 2,172,113                |    | -                              |     | 2,172,113   |
| Proceeds from distributions  |              | -              | (1,846,270)              |    | -                              |     | (1,846,270) |
| Transfers between funds      |              | 450,000        | 249,745                  |    | -                              |     | 699,745     |
| Realized gain                |              | -              | 8,576                    |    | 95,251                         |     | 103,827     |
| Unrealized appreciation, net | _            | 966,037        | <br>2,957,056            | _  | 164,085                        |     | 4,087,178   |
| Balance, June 30, 2014       | \$           | 12,796,480     | \$<br>16,489,933         | \$ | 2,950,812                      | \$  | 32,237,225  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 3 - FAIR VALUE MEASUREMENTS (Continued)

Investments included in Level 3 primarily consist of the University's ownership in alternative investments and hedge funds. The valuation of alternative investments requires significant judgment due to the absence of quoted market prices, inherent lack of liquidity, heavy reliance on Level 3 inputs, and the long-term nature of such investments. These investments are valued initially at their transaction value, and subsequently adjusted to reflect expected exit values at the measurement date by utilizing assumptions that market participants would normally use to estimate a fair market value. These valuation adjustments include, but are not limited to, material changes in an organization's operations and or financial performance, subsequent or anticipated rounds of equity financings, specific rights or terms associated with the investment (e.g., conversion features, liquidation preferences or restrictions), expected exit timing and strategy, industry valuations or comparable public companies, changes in economic conditions, and changes in legal or regulatory environments. The University's interest in alternative investments contains some liquidity constraints, which are outlined in the table below. Depending on the investment, some of them are not easily transferrable and typically achieve liquidity over an extended period of time when and if the fund managers return invested capital or distributive proceeds realized from the underlying assets. In addition to annual distributions received from the alternative investment funds for the year ended June 30, 2014, withdrawals and distributions on approximately \$37,272,733 of the outstanding investment balances can be received by the University based upon written notice as described below.

The following redemption table clarifies the nature and risk of the University's investments and liquidity for investments, including alternative investments, measured using net asset value:

|                             |    | Fair Value | e as c | of June 30 |    | Unfunded    | Redemption   | Redemption   |
|-----------------------------|----|------------|--------|------------|----|-------------|--|--------------|
| Category                    | _  | 2014       |        | 2013       | _  | Commitments | Frequency  | Notice       |
| Limited partnerships        | \$ | 16,489,933 | \$     | 12,904,092 | \$ | 4,055,000   | None permitted upon final closing of the fund until liquidation of the funds | N/A          |
| Hedge funds                 |    | 12,796,480 |        | 11,380,443 |    | -           | Quarterly - Annually   | 30 - 90 days |
| Real estate investment fund |    | 2,950,812  |        | 2,691,476  |    | -           | Daily  | None         |
| Commingled funds            |    | 21,525,441 |        | 17,285,931 | _  |             | Daily  | None         |
|                             | \$ | 53,762,666 | \$     | 44,261,942 | \$ | 4,055,000   |  |              |

Realized gains and unrealized appreciation and depreciation are included in net unrealized and realized losses on investments in the accompanying consolidated statements of activities and changes in net assets. Unrealized appreciation, net, on Level 3 investments, relates to investments held as of June 30, 2014 and 2013.

#### NOTE 4 - CONTRIBUTIONS RECEIVABLE

The majority of the University's contributions receivable are due from individual donors and foundations. Contributions receivable include approximately \$1,246,000 and \$1,504,000 from Board members as of June 30, 2014 and 2013, respectively. Contributions receivable at June 30 are as follows:

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 4 - CONTRIBUTIONS RECEIVABLE (Continued)

|  | _    | 2014                            |      | 2013                            |
|--|------|---------------------------------|------|---------------------------------|
| Gross contributions outstanding Less - unamortized discount Less - allowance | \$ _ | 5,318,142<br>216,437<br>134,558 | \$   | 6,975,694<br>345,677<br>134,558 |
|  | \$_  | 4,967,147                       | \$   | 6,495,459                       |
| Amounts due in:  |      |                                 |      |                                 |
| Less than one year   | \$   | 2,972,149                       | \$   | 2,675,695                       |
| One to five years  |      | 1,945,993                       |      | 3,899,999                       |
| More than five years   | _    | 400,000                         |      | 400,000                         |
|  | \$ _ | 5,318,142                       | \$ = | 6,975,694                       |

Total fundraising expense, representing the cost of the institutional advancement department and the comprehensive campaign, for the years ended June 30, 2014 and 2013 was \$1,392,000 and \$1,441,000, respectively, and is included in administrative and general expenses in the consolidated statement of activities and changes in net assets.

#### NOTE 5 - LINE-OF-CREDIT PAYABLE

The University has available a \$2,000,000 demand line-of-credit agreement with a bank. The agreement is secured by certain real property, due on demand and bears interest at the bank's prime lending rate (3.25% at June 30, 2014 and 2013). There were no borrowings outstanding at June 30, 2014 and 2013.

In April 2013, the University entered into a loan agreement with a bank providing for a \$12,000,000 revolving line of credit and a \$5,000,000 open-end mortgage note to finance the payment project costs incurred in connection with the construction of Phase I-A of the Eden Hall Campus. The agreement is secured by the furniture, fixtures and other personal property of the Eden Hall Campus and bears interest at the bank's prime lending rate (3.25% at June 30, 2014). The revolving line of credit is due on demand, and the open-end mortgage note is due on May 1, 2020. There were \$35,598 borrowings outstanding under this agreement at June 30, 2014. Subsequent to June 30, 2014, this agreement was cancelled and the outstanding borrowings were converted into term note as part of the financing for construction of Phase I-B of the Eden Hall Campus (see Note 6). There were no borrowings outstanding under this agreement at June 30, 2013.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 6 - BONDS AND NOTES PAYABLE

The bonds and notes payable balance at June 30 consists of the following:

|                             | <br>2014         | . <u> </u> | 2013       |
|-----------------------------|------------------|------------|------------|
| Series A of 2008            | \$<br>10,000,000 | \$         | 10,000,000 |
| Series B of 2008            | 7,757,588        |            | 8,257,136  |
| Series A of 2012            | 34,115,000       |            | 34,970,000 |
| Phase 1-B construction loan | 35,598           |            | -          |
| Mortgage loans payable      | 616,762          |            | 638,998    |
|                             | 52,524,948       |            | 53,866,134 |
| Plus - Unamortized premium  | <br>1,629,080    | _          | 1,704,268  |
|                             | \$<br>54,154,028 | \$         | 55,570,402 |

Scheduled principal repayments are as follows:

| Fiscal Year                |    |            |
|----------------------------|----|------------|
| Ending June 30             | _  | Total      |
| 2015                       | \$ | 1,436,712  |
| 2016                       |    | 1,502,849  |
| 2017                       |    | 1,613,876  |
| 2018                       |    | 1,660,725  |
| 2019                       |    | 1,821,621  |
| Thereafter                 |    | 44,489,165 |
|                            |    | 52,524,948 |
| Plus - Unamortized premium |    | 1,629,080  |
|                            | \$ | 54,154,028 |

#### a. Series A of 2008

On September 29, 2008, McKeesport Industrial Development Authority issued \$10,000,000 aggregate principal of its Tax-Exempt Revenue Note Series A of 2008 on behalf of the University. The Series A of 2008 Note was used by the University for the financing of the acquisition of the building and land adjacent to the University's Shadyside campus and its subsequent partial renovation, financing the acquisition of the apartments for student residence adjacent to the University's Shadyside campus, financing various capital facilities existing on the University's Shadyside campus, financing renovations to the University's Eden Hall Farm campus, and payment of all or a portion of the costs incurred in connection with such financing. The Series A of 2008 Note bears an interest rate of 4.47%. Interest payments are required monthly. Principal payments are required monthly, with the first payment due on August 1, 2024, and the final payment due on January 1, 2033.

Interest expense on the Series A of 2008 Notes for the years ended June 30, 2014 and 2013 was \$447,000.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 6 - BONDS AND NOTES PAYABLE (Continued)

The Series A of 2008 Notes are secured by facilities of the University. The University is subject to certain nonfinancial covenants and is required to make full and timely payment of the principal of and interest on all indebtedness of the University, whether now existing or hereafter arising, and comply with all covenants and agreements set forth in agreements evidencing indebtedness of the University.

#### b. Series B of 2008

On September 29, 2008, McKeesport Industrial Development Authority issued \$10,000,000 aggregate principal of its Taxable Revenue Note Series B of 2008 on behalf of the University. The Series B of 2008 Note was used by the University for the financing of the acquisition of the building and land adjacent to the University's Shadyside campus and its subsequent partial renovation, financing the acquisition of the apartments for student residence adjacent to the University's Shadyside campus, financing various capital facilities existing on the University's Shadyside campus, financing renovations to the University's Eden Hall Farm campus, and payment of all or a portion of the costs incurred in connection with such financing. The Series B of 2008 Note bears an interest rate of 6.67%. Interest payments are required monthly. Principal payments are required monthly. The final payment is due on May 1, 2025.

Interest expense on the Series B of 2008 Notes for the years ended June 30, 2014 and 2013 was \$535,479 and \$567,732, respectively.

The Series B of 2008 Notes are secured by facilities of the University. The University is subject to certain nonfinancial covenants and is required to make full and timely payment of the principal of and interest on all indebtedness of the University, whether now existing or hereafter arising, and comply with all covenants and agreements set forth in agreements evidencing indebtedness of the University.

#### c. Series A of 2012

On February 29, 2012, Allegheny County Higher Education Building Authority issued \$35,870,000 aggregate principal of its University Revenue Bonds Series A of 2012 on behalf of the University for the purpose of current refunding of the 1998 Series A Bonds and 2002 Series A Bonds, and the current and advance refunding of the 2002 Series A Bonds. The Series A of 2012 Bonds bear interest at rates ranging from 2.0% to 5.0%. Interest payments are required semiannually. Principal payments are required on September 1 of each year, with the final payment due on September 1, 2035.

Interest expense on the Series A of 2012 Bonds for the years ended June 30, 2014 and 2013 was \$1,691,975 and \$1,693,907, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 6 - BONDS AND NOTES PAYABLE (Continued)

The University is subject to certain financial and reporting covenants and is required to maintain a debt service reserve fund equal to the maximum annual debt service due in any fiscal year on the Series A of 2012 Bonds. Included in cash and cash equivalents at June 30, 2014 was \$2,559,375 to satisfy the debt service fund requirement.

#### d. Phase I-B construction loan

On July 16, 2014, Allegheny County Higher Education Building Authority issued \$18,000,000 aggregate principal of its Taxable Revenue Note Series of 2014 on behalf of the University. The Series of 2014 Note will be used by the University for the financing of the construction of Phase I-B of Eden Hall Campus. The Series of 2014 Note bears interest at 3.22%. Interest-only payments are required monthly from August 1, 2014 through July 31, 2016. Starting on September 1, 2016, principal and interest payments are required monthly, with the final payment due on August 1, 2026.

As part of the issuance of this loan agreement, the financing for construction of the Phase I-A was cancelled and outstanding borrowings were included in the principal balance for the Phase I-B agreement. There were \$35,598 borrowings outstanding under this agreement at June 30, 2014.

The Series of 2014 Note is secured by facilities of the University. The University is subject to certain nonfinancial covenants and is required to make full and timely payment of the principal of and interest on all indebtedness of the University, whether now existing or hereafter arising, and comply with all covenants and agreements set forth in agreements evidencing indebtedness of the University.

e. During the 2012 fiscal year, the University entered into three mortgage loan agreements for a total of \$676,000 payable in monthly installments ranging from \$1,136 to \$1,662, included interest at rates from 4.625% to 5.00%, through November 2031. These loans are secured by first-lien mortgages on the real property and improvements on the properties acquired by the loan proceeds. The cost of the property acquired totaled \$937,287 and has a net book value of \$894,786 and \$911,786 at June 30, 2014 and 2013, respectively.

#### NOTE 7 - RETIREMENT PLANS

The University sponsors a defined contribution retirement plan. Full-time employees over 21 years of age are eligible to participate in the plan immediately. After an employee has been employed for one year or an employee has a 403(b) plan already established, the University will match the employee's contribution from 5% to 10% of the employee's base compensation. Participation in the defined contribution retirement plan is mandatory for all employees at the 2% contribution level with a 5% match. Contributions of 4% receive a 9% match effective January 1, 2009. Maximum match is 10% on employee contributions of 5%. In addition, the University contributes to a union-administered defined contribution retirement plan for certain hourly employees that is funded based upon hours worked. Pension expense charged to operations for these plans was approximately \$1,661,000 and \$1,516,000 for the years ended June 30, 2014 and 2013, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 7 - RETIREMENT PLANS (Continued)

The University also sponsors deferred compensation plans in accordance with Sections 457(b) and 457(f) of the Internal Revenue Code of 1986 (IRC). Benefits are payable under these plans equal to the fair value of the underlying investments. Amounts payable under these plans, included in accrued liabilities in the accompanying consolidated statements of financial position, and the related fair value of assets held by the University are approximately \$780,000 and \$835,000 as of June 30, 2014 and 2013, respectively, related to these plans.

#### **NOTE 8 - LEASES**

Future minimum rental payments under the operating leases that have initial or remaining noncancelable lease terms in excess of one year as of June 30, 2014 are: 2015, \$218,000; 2016, \$218,000; 2017, \$207,000; 2018, \$206,000; 2019, \$206,000; and 2020, \$179,000.

Rent expense for the years ended June 30, 2014 and 2013 was \$605,000 and \$814,000, respectively.

On June 1, 2007, the University entered into a capital lease agreement involving the rental of an apartment building. This lease is noncancelable and runs through the year 2022. Lease payments are adjusted annually by a percentage increase or decrease in the Bureau of Labor Statistics Consumer Price Index. Net rent will not decrease below \$205,600 per year. At the end of the lease term, the University is obligated to purchase the building at its fair market value at that time. Assets recorded under the capital lease agreement totaled \$3,144,406 as of both June 30, 2014 and 2013, and accumulated depreciation totaled \$668,185 and \$589,575 as of June 30, 2014 and 2013, respectively.

On October 1, 2011, the University entered into three capital lease agreements involving the rental of computer and network resources. These leases are noncancelable and run through the year 2016. Amounts are payable in quarterly installments for computers from \$8,203 to \$21,531 and payable in annual installments for network resources at \$173,754. Assets recorded under the capital lease agreements totaled \$1,125,642 as of both June 30, 2014 and 2013, and accumulated depreciation totaled \$630,684 and \$378,410 as of June 30, 2014 and 2013, respectively.

On August 1, 2012 and October 1, 2012, the University entered into seven capital lease agreements involving the rental of computer and network resources. These leases are noncancelable and run through the year 2017. Amounts are payable in quarterly installments for computers from \$1,235 to \$12,526 and payable in annual installments for network resources from \$3,018 to \$29,205. Assets recorded under the capital lease agreements totaled \$417,222 as of both June 30, 2014 and 2013, respectively, and accumulated depreciation totaled \$159,338 and \$53,113 as of June 30, 2014 and 2013, respectively.

On October 1, 2013, March 1, 2014, and June 1, 2014, the University entered into five capital lease agreements involving the rental of computer and network resources. These leases are noncancelable and run through the year 2019. Amounts are payable in quarterly installments for computers from \$3,477 to \$17,289 and payable in annual installments for network resources from \$23,805 to \$39,852. Assets recorded under the capital lease agreements totaled \$611,260 as of June 30, 2014 and accumulated depreciation totaled \$78,990 as of June 30, 2014.

The University has various lease agreements primarily involving the rental of property, vehicles and office equipment. These leases are noncancelable and expire on various dates through the year 2018.

# $\frac{\text{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS}}{\text{JUNE 30, 2014 AND 2013}}$

### NOTE 8 - LEASES (Continued)

Total obligations under all capital lease agreements are as follows:

| Fiscal Year                          |    |           |
|--------------------------------------|----|-----------|
| Ending June 30                       |    | Amounts   |
|                                      |    |           |
| 2015                                 | \$ | 835,825   |
| 2016                                 |    | 720,249   |
| 2017                                 |    | 430,025   |
| 2018                                 |    | 314,777   |
| 2019                                 |    | 276,258   |
| Thereafter                           | _  | 2,621,302 |
|                                      |    | 5,198,436 |
| Less - Amounts representing interest | _  | 1,197,238 |
|                                      |    |           |
| Present value of minimum lease       | \$ | 4,001,198 |

### NOTE 9 - RESTRICTED NET ASSET BALANCES

The temporarily restricted net assets source of restrictions at June 30 are as follows:

|  | _   | 2014       |       | 2013       |
|--|-----|------------|-------|------------|
| Temporarily restricted net assets:                 |     |            |       |            |
| Gifts and other unexpended revenues available for  |     |            |       |            |
| Scholarships, instruction, construction of Eden    |     |            |       |            |
| Hall, and other programs                           | \$  | 7,654,588  | \$    | 16,440,859 |
| Realized and unrealized endowment gains restricted |     |            |       |            |
| primarily for scholarships and professorships      |     | 24,523,330 |       | 19,789,375 |
| Annuity and trust agreements                       |     | 337,001    |       | 459,350    |
|  |     |            |       |            |
|  | \$_ | 32,514,919 | _ \$_ | 36,689,584 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 9 - RESTRICTED NET ASSET BALANCES (Continued)

The permanently restricted net assets source of restrictions at June 30 are as follows:

|                                    | _  | 2014       | <br>2013         |
|------------------------------------|----|------------|------------------|
|                                    |    |            |                  |
| Permanently restricted net assets: |    |            |                  |
| Scholarships                       | \$ | 19,909,688 | \$<br>19,261,446 |
| Professorships and other           |    | 13,770,807 | 13,283,417       |
| Falk School of Sustainability      |    | 15,000,000 | -                |
| Eden Hall Campus                   |    | 8,310,000  | 8,310,000        |
| Library                            |    | 670,539    | 670,539          |
| Awards                             |    | 472,422    | 471,222          |
| General operations                 | _  | 434,598    | <br>383,115      |
|                                    |    |            |                  |
|                                    | \$ | 58,568,054 | \$<br>42,379,739 |

#### NOTE 10 - ENDOWMENT

The University's endowment consists of various investment funds established primarily for the support of its mission. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law - The Board of Trustees has elected to be governed by the Commonwealth of Pennsylvania's Act 141 (Act 141). Act 141 permits election of a total return policy that allows a nonprofit to choose to treat a percentage of the average market value of the endowment's permanently restricted investments as income each year. However, the long-term preservation of the real value of the assets must be taken into consideration when the Board elects the amount. On an annual basis, the Board of Trustees must elect, in writing, a spending rate of between 2% and 7%. For the year ended June 30, 2014, the University utilized a 7.0% spending rate, based on a three-year average of historical endowment market values. The last fiscal year used to determine the transfer for the fiscal year ended June 30, 2014 was the fiscal year ended June 30, 2013.

The University classifies as permanently restricted net assets the original value of gifts donated to the endowment and the original value of subsequent gifts to the endowment. The undistributed amounts earned are included in temporarily restricted net assets. In accordance with Act 141, the University has adopted a written investment policy, of which a section specifically relates to the endowment. The University considers the following factors in making a determination to set a spending rate:

- 1. Protecting the corpus of the endowment fund
- 2. Preserving the spending power of the assets

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

### NOTE 10 - ENDOWMENT (Continued)

- 3. Obtaining maximum investment return with reasonable risk and operational consideration
- 4. Complying with applicable laws

Endowment fund net assets as of June 30 comprise the following:

|               | Unrestricted     | Temporarily<br>Restricted | Permanently<br>Restricted | Total            |
|---------------|------------------|---------------------------|---------------------------|------------------|
| June 30, 2014 | \$<br>17,873,276 | \$<br>20,944,780          | \$<br>50,258,054          | \$<br>89,076,110 |
| June 30, 2013 | \$<br>18,559,972 | \$<br>14,608,170          | \$<br>34,069,739          | \$<br>67,237,881 |

The following represents the change in board-designated and donor-restricted endowment funds by net asset type for the years ended June 30:

|   |     | Unrestricted  | Temporarily |     | Permanently |     |             |
|---|-----|---------------|-------------|-----|-------------|-----|-------------|
|   | _   | Designated    | Restricted  | _   | Restricted  | _   | Total       |
| Endowment net assets, July 1, 2012 Investment return: | \$  | 16,464,714 \$ | 12,801,500  | \$  | 33,265,400  | \$  | 62,531,614  |
| Investment income                                     |     | 294,485       | 790,742     |     | -           |     | 1,085,227   |
| Net unrealized appreciation                           |     | 2,763,991     | 2,881,043   |     | 223,868     |     | 5,868,902   |
| Contributions   |     | -             | -           |     | 580,471     |     | 580,471     |
| Appropriation of endowment                            |     |               |             |     |             |     |             |
| assets for expenditures                               |     | 1,865,115     | (1,865,115) |     | -           |     | -           |
| Spend   | _   | (2,828,333)   |             | _   | -           |     | (2,828,333) |
| Endowment net assets, June 30, 2013                   |     | 18,559,972    | 14,608,170  |     | 34,069,739  |     | 67,237,881  |
| Investment return:                                    |     |               |             |     |             |     |             |
| Investment income                                     |     | 214,722       | 748,555     |     | -           |     | 963,277     |
| Net unrealized appreciation                           |     | (26,145)      | 7,762,782   |     | 461,117     |     | 8,197,754   |
| Contributions   |     | -             | -           |     | 15,727,198  |     | 15,727,198  |
| Appropriation of endowment                            |     |               |             |     |             |     |             |
| assets for expenditures                               |     | 2,174,727     | (2,174,727) |     | -           |     | -           |
| Spend   | _   | (3,050,000)   |             | _   | -           |     | (3,050,000) |
| Endowment net assets, June 30, 2014                   | \$_ | 17,873,276 \$ | 20,944,780  | \$_ | 50,258,054  | \$_ | 89,076,110  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

### NOTE 10 - ENDOWMENT (Continued)

Return Objectives and Risk Parameters - The University had adopted investment and spending policies for endowment assets that attempt to provide a reasonable stream of funding to programs supported by its endowment while seeking to enhance the purchasing power of the endowment assets through long-term growth. Endowment assets include those assets of donor-restricted funds that the University must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that achieves its objective to attain a total return (yield plus capital appreciation) adequate to at least preserve the fund's value in real (i.e., inflation-adjusted) terms while providing a dependable source of income for the University for current operations.

Strategies Employed for Achieving Objectives - To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The University targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints. Investment managers, at the discretion of the Investment Committee of the Board of Trustees, are given guidelines as to the percentage range that can be committed to a particular investment category.

Spending Policy and Investment Objectives Related to Spending Policy - As permitted by Act 141, the University annually transfers between 5% and 7%, based on a three-year average of historical endowment market values to unrestricted net assets, for use in current and future operations. In 2014 and 2013, the spendable return approximated \$2,175,000 and \$1,865,000, respectively, and was transferred to board-designated endowment. The University satisfied its spending provisions of individual endowment agreements, including "must" or "shall" provisions, through the use of unrestricted operating funds in the years assets appropriated were not drawn. The University believes that this spending policy is consistent with the Commonwealth of Pennsylvania's guidelines and with the University's objective to maintain the purchasing power of the endowment assets held in perpetuity, as well as to provide additional real growth through new gifts and investment return. At June 30, 2014 and 2013, the aggregate fair market value of certain endowment funds was less than the original corpus by \$839,000 and \$1,796,000, respectively.

### NOTE 11 - PELL GRANTS AND PENNSYLVANIA HIGHER EDUCATION ASSISTANCE AGENCY PROGRAMS

Activity of the Pell Grant and Pennsylvania Higher Education Assistance Agency (PHEAA) programs is not reflected in the University's consolidated financial statements because the amounts represent direct grants to students. Students received \$1,091,454 and \$1,237,920 from the Federal Pell Grant and \$958,971 and \$1,033,732 from PHEAA programs in fiscal years 2014 and 2013, respectively.

#### NOTE 12 - COMMITMENTS AND CONTINGENCIES

In October 2008, the University signed a consent decree agreement with the U.S. Department of Justice under the Americans with Disabilities Act to improve accessibility of the University's facilities. The terms of the agreement call for specified improvements to be made over five years. The total estimated costs under the agreement approximated \$2,000,000, and were incurred ratably over the term of the agreement. As of June 30, 2014, the University satisfied the terms of the agreement and had no outstanding commitment under the terms of this agreement.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2014 AND 2013

#### NOTE 12 - COMMITMENTS AND CONTINGENCIES (Continued)

The University is involved in claims and legal actions arising in the normal course of operations. In the opinion of the administration, after consultation of legal counsel, the ultimate disposition of these matters will not have a material adverse effect on the University's financial position or results of operations.

Amounts received and expended by the University under various federal and state programs are subject to audit by governmental entities. In the opinion of the administration, audit adjustments, if any, will not have a significant effect on the financial position of the University.

#### NOTE 13 - CONDITIONAL ASSET RETIREMENT OBLIGATIONS

The Accounting for Conditional Asset Retirement Obligations topic of the Codification requires an entity to recognize a liability for the fair value of a conditional asset retirement obligation if the fair value of the liability can be estimated.

The University recorded a conditional asset retirement obligation related to asbestos contained in certain campus buildings. The University has established a conditional asset retirement obligation of approximately \$488,000 and \$462,000 as of June 30, 2014 and 2013, respectively, based on the current estimate of the scope of the asbestos abatement that will be required during the planned renovations. The actual cost for the abatement could vary from this estimate.

#### **NOTE 14 - INCOME TAXES**

The University is exempt from federal income taxes under Section 501(c)(3) of the IRC and has further been determined to be a nonprivate foundation under Sections 509(a)(1) and 170(b)(1)(A)(ii) of the IRC. Accordingly, no provision for taxes has been made in the accompanying consolidated financial statements. The University is also exempt from state income tax under applicable state statutes.

Chatham Investments LLC has been organized as an LLC, which is not subject to federal or state income taxes. However, the taxable income or loss from the renewable energy management activities of Chatham Investments LLC is included in the income tax return of the University. Accordingly, any income from Chatham Investments LLC that is unrelated to the exempt purposes of the University is treated as unrelated business income on the University's tax return.

The University follows the Codification topic on Income Taxes. The topic prescribes a minimum recognition threshold and measurement methodology that a tax position taken or expected to be taken in a tax return is required to meet before being recognized in consolidated financial statements. The University's consolidated statements of financial position at June 30, 2014 and 2013 do not include any liabilities associated with uncertain tax positions; further, the University has no unrecognized tax benefits. The University is no longer subject to examination of its tax returns for years before 2011.

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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Chatham University Pittsburgh, Pennsylvania

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Chatham University (University), which comprise the consolidated statement of financial position as of June 30, 2014, and the related consolidated statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated October 27, 2014.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we do not express an opinion on the effectiveness of the University's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses might exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the University's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Schneider Downs & Co., Unc.

Pittsburgh, Pennsylvania October 27, 2014



### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014

| Federal/Pass-Through Grantor Program Title                               | Federal<br>CFDA<br>Number | Amount<br>Expended |
|--|---------------------------|--------------------|
|  |                           |                    |
| STUDENT FINANCIAL ASSISTANCE (SFA) CLUSTER: Direct Awards                |                           |                    |
| U.S. Department of Education:  |                           |                    |
| Federal Pell Grant Program   | 84.063                    | \$ 1,091,454       |
| Federal Supplemental Educational Opportunity Grant Program               | 84.007                    | 78,282             |
| Federal Work-Study Program   | 84.033                    | 296,383            |
| Teacher Education Assistance for College and Higher Education Grants     | 84.379                    | 3,560              |
| Federal Perkins Loan Program (Note 3)                                    | 84.038                    | 75,200             |
| Federal Direct Loan Loans (Note 4)                                       | 84.268                    | 30,134,951         |
| Total Student Financial Assistance Cluster                               |                           | 31,679,830         |
| DEPARTMENT OF HEALTH AND HUMAN SERVICES: Direct Awards                   |                           |                    |
| ARRA Grants for Training in Primary Care Medicine and Dentistry Training |                           |                    |
| and Enhancement  | 93.403                    | 36,665             |
| Affordable Care Act: Expansion of Physician Assistant Training Program   | 93.514                    | 197,384            |
| Total Department of Health and Human Services                            |                           | 234,049            |
| DEPARTMENT OF HEALTH AND HUMAN SERVICES: Indirect Award                  |                           |                    |
| Pass-Through Allegheny County:   |                           |                    |
| Medical Assistance Program   | 93.778                    | 157,587            |
| Total Federal Awards   |                           | \$ 32,071,466      |

The notes to schedule of expenditures of federal awards should be read with this schedule.

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2014

#### NOTE 1 - BASIS OF ACCOUNTING

The accompanying schedule of expenditures of federal awards is presented using the accrual basis of accounting.

#### NOTE 2 - RELATIONSHIP TO FEDERAL FINANCIAL REPORTS

Amounts reported in the accompanying schedule agree with the amounts included in the University's basic consolidated financial statements.

#### NOTE 3 - FEDERAL PERKINS LOAN PROGRAM

The University administers the following federal loan program:

Outstanding
Balance at
June 30, 2014

Federal Perkins Loan Program \$ 958,971

Total loan disbursements for the fiscal year amount to \$75,200, which is composed entirely of loans to students.

#### NOTE 4 - FEDERAL DIRECT LOAN PROGRAM

For the Federal Direct Loan Programs, the University is responsible only for the performance of certain administrative duties; therefore, the loan balances and transactions for those programs are not included in the University's consolidated financial statements.

REPORTING UNDER GOVERNMENT AUDITING STANDARDS AND OMB CIRCULAR A-133



# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Board of Trustees Chatham University Pittsburgh, Pennsylvania

#### Report on Compliance for Each Major Federal Program

We have audited Chatham University's (University) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the University's major federal programs for the year ended June 30, 2014. The University's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its federal programs.

#### Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the University's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the University's compliance.

#### Opinion on Each Major Federal Program

In our opinion, the University complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2014.

#### Report on Internal Control Over Compliance

Management of the University is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the University's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses might exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Pittsburgh, Pennsylvania

October 27, 2014

Schneider Downs & Co., Unc.



### SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2014

| PART I - SUMMARY OF AUDITORS' RESULTS                         |                               |
|---|-------------------------------|
| Financial Statement Section:                                  |                               |
| Type of auditors' report issued:                              | Unmodified                    |
| Internal control over financial reporting:                    |                               |
| Material weakness(es) identified?                             | yes X no                      |
| Significant deficiency(ies) identified not                    |                               |
| considered to be material weaknesses?                         | yes X none reported           |
| Noncompliance material to financial statements noted?         | yesXno                        |
| Federal Awards Section:                                       |                               |
| Internal control over major programs:                         |                               |
| Material weakness(es) identified?                             | yes X no                      |
| Significant deficiency(ies) identified not                    |                               |
| considered to be material weaknesses?                         | yes X none reported           |
| Type of auditors' report on compliance for major programs:    | Unmodified                    |
| Any audit findings disclosed that are required to be reported |                               |
| in accordance with Circular A-133 (Section 510(a))?           | yes X no                      |
| Identification of major programs:                             |                               |
| CFDA Numbers  | Name of Federal Programs      |
| 84.063, 84.007, 84.033, 84.379, 84.038, 84.268                | Student Financial Aid Cluster |
| Dollar threshold used to determine type A programs:           | \$300,000                     |
| Auditee qualified as low-risk auditee?                        | Xyesno                        |

The independent auditors' report on compliance should be read with this schedule.

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30,2014

(Continued)

#### PART II - FINANCIAL STATEMENT FINDINGS SECTION

This section identifies the deficiencies, significant deficiencies, material weaknesses and instances of noncompliance related to the financial statements that are required to be reported in accordance with Chapter 5.18 of Government Auditing Standards.

There were no findings noted in the current year that are required to be reported in accordance with Chapter 5.18 of Government Auditing Standards.

The independent auditors' report on compliance should be read with this schedule.



### SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED JUNE 30, 2013

| Status | Finding                               | Finding Number |
|--------|---------------------------------------|----------------|
|        |                                       |                |
|        | re were no prior-year audit findings. |                |

The independent auditors' report should be read with this schedule.

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